

Anibal P. Santoro

Date of birth: 06/12/1960

Place of birth: Autonomous City of Buenos Aires (former Federal Capital)

MAIN DEVELOPMENT AREAS

- ✓ Psychoanalytic, metapsychological, and categorization research on essential personality types and their underlying psychic structure in order to provide a more effective Inner Strengthening Coaching® consultancy.
- ✓ Author and editor of books on psychoanalysis and coaching.
- ✓ Teaching on psychoanalysis with a humanistic approach over the Internet to the world.
- ✓ Inner Strengthening Coaching® consultancy and private psychoanalytic psychotherapy for adolescents, adults, couples and families, over the Internet to the world.
- ✓ Courses and conferences on coaching, psychoanalysis and human development from an onto-humanistic psychoanalytic perspective.
- ✓ Vocational / Professional orientation for adolescents and professionals.
- ✓ Psychological consulting and Human Talent Reengineering for companies.

GRADE LEVEL

- Doctor in Psychoanalysis - American Andragogic University - USA 2020 – 2020
- Master in Psychoanalytic Psychotherapy - Eleia University Center - Mexico 2004 – 2007
Graduated with Honorable Mention – SPE Professional Registration No. 09084425
- Information Systems Engineering – National Technological University – Argentina 1988 – 1992
Revalidated in Mexico - SPE Professional Registration No. N° 8630316
- University Systems Analyst – National Technological University – Argentina 1983 – 1986

LANGUAGES

Spanish: native

Italian: C1 level

English: advanced intermediate

-- PSYCHOANALYTICAL AREA --

WORK EXPERIENCE

– The USA –

- Co-founder and CEO of THINSCEN – The Inner Strengthening Center 2017 – current
Direction, Inner Strengthening Coaching® consultancy, research and teaching

– Mexico –

- Co-founder and CEO of Humanistic Psychoanalysis Association SC 2014 – 2018
(A.P.Hu. - Asociación de Psicoanálisis Humanista SC)
Direction and teaching in our Master's Degree in Humanistic Psychoanalysis
- Co-founder and CEO of Institute for the Development and Study of Personality SC 2003 – 2017
(InPaDEP - Instituto para el Desarrollo y Estudio de la Personalidad SC)
Direction, private consultation, research, teaching and psychoanalytic consultancy

SOCIAL MEDIA ACTIVITY

With the aim of bringing psychoanalysis to the population, to bring the possibility of the ever-changing and subjective secondary benefit so that the obvious can be understood in a more practical and accessible way, I

started a couple of weekly programs on Internet television to interact with people and their daily problems.

- On Youtube: Hannibal and Claudia, with you (Anibal y Claudia, Contigo) – 2020-current
- On Facebook: Unlearn To Learn, with Hannibal and Claudia (Desaprender Para Aprender, con Anibal y Claudia) – 2021-current
- Collaborating Psychoanalyst in Ray Cruz Santiago's Noticias Generación News – 2020-2020
- iTunes and Audioboom: *What do we expect from our rulers during the coronavirus?*
<https://www.listennotes.com/es/podcasts/noticias/606-anibal-santoro-que-nDtzNEXposf/>
<https://audioboom.com/posts/7546432-anibal-santoro-que-esperamos-de-nuestros-gobernantes-durante-el-coronavirus>
- iHeartRadio and Radio Caracol: *Chapter 60 - Be Happy Now* – November/2019
<https://www.iheart.com/podcast/256-radio-se-feliz-ahora-en-ra-43103275/episode/capitulo-60-se-feliz-ahora-radio-54246316/>

PUBLICATIONS

With the aim of bringing psychoanalysis to the population and adding the psychic, unconscious and subjective reality, I began to publish in magazines in a colloquial style that would give permission to travel an unexplored territory in which each person could make his or her own way. All these activities are in Spanish.

- *The Journey* – Publicidadmcy – Vol 26, pages 11 and 12 – September/2021
https://issuu.com/publicidadmcy/docs/septiembre_2021
- *Let's talk about the Ego... Well* – Publicidadmcy – Vol 25, pages 10 and 11 – August/2021
https://issuu.com/publicidadmcy/docs/agosto_2021
- *The pandemic kids* – Publicidadmcy – Vol 24, pages 7 and 8 – July/2021
https://issuu.com/publicidadmcy/docs/julio_2021
- *Who am I to you?* – Met2 Het2 International Magazine – Vol 27, pages 45 and 46 – September/2021
https://issuu.com/met2het2magazine/docs/septiembre_2021
- *It's hard to do what you love* – Met2 Het2 International Magazine – Vol 26, pages 34 and 35 – August/2021
https://issuu.com/met2het2magazine/docs/agosto_2021
- *Let's start at the beginning... I Am* – Met2 Het2 International Magazine – Vol 25, page 39 – June/2021
https://issuu.com/met2het2magazine/docs/junio_2021
- *Transform your inner self with OntoPsiquis* – Learning to Live Magazine – Vol.1 – January/2020
- *Resignifying Hegel's master-slave dialectic in #HR* – Linked In – March/2020
<https://www.linkedin.com/pulse/resignificando-la-dial%C3%A9ctica-amo-esclavo-de-hegel-en-rrhh-santoro/>
- *Under the social and professional mask there is a person* – Linked In – August/2019
<https://www.linkedin.com/pulse/bajo-la-m%C3%A1scara-social-y-profesional-hay-una-persona-anibal-santoro/>
- *Who is who in the business world?* – Linked In – May/2019 <https://www.linkedin.com/pulse/qui%C3%A9n-es-en-el-mundo-de-los-negocios-anibal-santoro/>
- *Those who succeed when they fail* – Linked In – March/2018
<https://www.linkedin.com/pulse/los-que-triunfan-cuando-fracasan-anibal-santoro/>
- *Self-destruction induced in a relationship* – Linked In – April/2018
<https://www.linkedin.com/pulse/auto-destrucci%C3%B3n-inducida-en-relaci%C3%B3n-anibal-santoro/>
- *Multifunctional creatives, truth or utopia?* – Linked In – April/2018
<https://www.linkedin.com/pulse/creativos-multifunci%C3%B3n-verdad-o-utop%C3%ADa-anibal-santoro/>
- *360 Informs ¿Or 2 times 180?* – Linked In – February/2019
<https://www.linkedin.com/pulse/informes-360-o-2x180-anibal-santoro/>
- *Who is who?* – Team Coaching – Global Coaching Magazine – Vol.43 – January/2016
<http://www.thinscen.com/Docs/GCM-V43-201802-extracto.pdf>
- *The donkey was not surly* (analogous to the English expression “Criminals are not born...”; the original pre-editing title was “*Mobbing: Self-destruction induced in a relationship*”); for Editorial Televisa's Yo Magazine

(humanistic psychology) - 2005

BOOKS

- *EneaPsiquis - una entre nueve* (EneaPsiquis - one among nine); 319 pages, Ed. Instituto para el Desarrollo y Estudio de la Personalidad SC – 2004 – ISBN: 970-9770-00-4
- *OntoPsiquis - más allá del eneagrama y del psicoanálisis - Tomo I La esencia de tu Ser* (OntoPsiquis - beyond the enneagram and psychoanalysis - Volume I The essence of your Being); 312 pages, Ed. THINSCEN – The Inner Strengthening Center – 2019 – ISBN: 978-1-7341867-5-8
 - *OntoPsiquis - más allá del eneagrama y del psicoanálisis - Tomo II Tus fortalezas dinámicas* (OntoPsyche - beyond the enneagram and psychoanalysis - Volume II Your dynamic strengths); 428 pages, Ed. THINSCEN – The Inner Strengthening Center – 2021 – ISBN: 978-1-7341867-4-1
- *Coaching y OntoPsiquis - ¿Sabes qué preguntar?* (Coaching and OntoPsiquis - Do you know what to ask? - in drafting stage); Ed. THINSCEN – The Inner Strengthening Center
- *La cultura como factor propiciatorio del maltrato infantil al negar o someter una instancia intrapsíquica autorreguladora: el Nomos* (Culture as an enabling factor of child abuse by denying or subduing an intrapsychic self-regulating instance: the Nomos.); 135 pages – Doctoral thesis on child maltreatment. – 2020
- *La fantasía de matar a la idea de un hijo* (The fantasy about killing the idea of a child); 161 pages – Master's Thesis on Child Abuse – 2014

INSTRUCTION AND TEACHING

- I have signed an agreement with the Andragogy Autonomous University of Miami, which is in agreement with a university consortium for the accreditation of studies in Latin America and the United States, to create a Master's and a Doctorate in Psychoanalysis, being in charge of the development of the curriculum and syllabus for both degrees
- Director and teacher for the training in our Master in Onto-Humanist Psychotherapy, dictated at the Humanistic Psychoanalysis Association SC of Mexico
- Co-author of more than fifteen (15) courses on human development, emotional abuse, submission, leadership and motivation, always from a psychoanalytical approach
- Co-creator of the NeP-BeS[®] Test to obtain a quick approximation of the essential personality type based on the individual's unconscious motivations
- Co-creator of the NATI-BeS[®] Test to evaluate personality type, use of psychic resources and point of equilibrium
- Syllabus writing and development of the lecture "*Selected Topics of Integral Dimension*", sixth semester of the Bachelor's Degree in Human Development, TecMilenio University - Mexico

PSYCHOANALYSIS DIPLOMA COURSES

- *Clinical update on play and transference in the analytical setting with children* - OEDIPUS - Psychoanalytic Center (Núcleo Psicoanalítico) – 2011
- *Phobias and panic attack* - OEDIPUS - Psychoanalytic Center (Núcleo Psicoanalítico) – 2010
- *The ravages of the mother-daughter relationship* - OEDIPUS - Psychoanalytic Center (Núcleo Psicoanalítico) – 2010
- *Conduct and learning disorders in childhood* - OEDIPUS - Psychoanalytic Center (Núcleo Psicoanalítico) – 2010
- *Anorexias, bulimia, overweight and obesities* - OEDIPUS - Psychoanalytic Center (Núcleo Psicoanalítico) – 2010
- *Teenage suicide - School harassment (Bullying) and Deliberate self-harm (DSH)* - Argentine Association for Suicide Prevention (Asociación Argentina de Prevención del Suicidio) – 2010
- *Bonded violence: child mistreatment and sexual abuse* - Buenos Aires Psychoanalytic Association (APdeBA - Asociación Psicoanalítica de Buenos Aires) – 2010
- *Addictions Clinic* - Latin American Federation of Psychoanalytic Psychotherapy and Psychoanalysis Associations (FLAPPSIP - Federación Latinoamericana de Asociaciones de Psicoterapia Psicoanalítica y

Psicoanálisis) – 2009

- *Attention Deficit Hyperactivity Disorder (ADHD)* - Mexican Psychoanalytic Association (APM – Asociación Psicoanalítica Mexicana) – 2004

COURSES, TRAINING, WEBINARS AND CONFERENCES AS AUTHOR AND SPEAKER

– Argentina –

- *NEED FOR AN ADAPTIVE REVISION OF THE MODEL AND TECHNIQUE* – XIII Annual Congress and XXXIII Symposium, in Argentine Graduate School of Psychotherapy Association (AEAPG - Asociación Escuela Argentina de Psicoterapia para Graduados) – 2021

– Mexico –

- *NOMOS – INTRAPSYCHIC CENSORSHIP PRECEDING THE SUPEREGO* – III International Congress on Research in Sciences, Arts and Humanities, in CAECH – College of Advanced Education Centered in Humanities – 2021
- *TIME ALTERATION CONSEQUENCES CONTEXTUALIZATION IN THE PANDEMIC* – II International Congress on Research in Sciences, Arts and Humanities, in CAECH – College of Advanced Education Centered in Humanities – 2020
- *THE RESISTANCE TO RECOGNIZE THE LEGITIMACY OF THE DIFFERENCES THAT DEFINE OTHERS* – Webinar – Workshop in IMPEL – April 2020
- *CASE vs. PERSON* – I International Congress on Research in Sciences, Arts and Humanities, in CAECH – College of Advanced Education Centered in Humanities – 2020
- *WHO'S WHO IN THE BUSINESS WORLD?* in Americas Business Networking – 2019
- *PARADIGM SHIFT IN THE INDIVIDUAL'S INSTITUTIONALIZATION PROCESS* – XX IPN-ESIQIE International Symposium, in National Polytechnic Institute (IPN – Instituto Politécnico Nacional) – 2019
- *UNDERSTANDING MY STUDENT* – Colegio Bilbao – 2016
- *INDIVIDUAL GOALS AND PERSONALITY TYPES* – Webinar – 2014
- *UNDERSTANDING MY CHILD* – Colegio Internacional de México – 2012
- *LYING IN SELECTION AND INEFFECTIVE MOTIVATION* – Expo Capital Humano – 2011
- *IDENTIFICATION OF PERSONALITY TYPES AND MOTIVATION* – Expo Tu Boda – 2006
- *ORIENT YOUR VOCATION THROUGH YOUR PERSONALITY TYPE* – Tec de Monterrey – 2005

CERTIFICATIONS

- International certification in Team Coaching for the ICC by IMPEL – Mexico – 2013
- International certification in Executive Coaching for the ICC by IMPEL – Mexico – 2013

– – INFORMATION AND SYSTEMS TECHNOLOGY AREA – –

WORK EXPERIENCE

– Mexico –

- Director in Santoro Cammarano and Associates – Computer Consultancy 2001 – 2006
- System consultant for GSi Systems S.A. of C.V (Outsourcing Firm) 2000 – 2001
Support consultancy, planning and Analysts control.

– Argentina –

- Director in CompAS Servicios Informáticos (IT Services Integration) 1996 – 2000

Market repositioning of the postal company SERVICOR S.A., by means of the redesign of its administrative and operative data flow and the development of an auto-programmable computer system

- System Director in La Papelera del Plata S.A. (Paper and tissue derivatives factory) 1994 – 1996
Environment Unix HP-UX 9.04 and 10.0.
Fiber optic integration of the industrial plant in Wilde, Buenos Aires province – Argentina.
Document flow optimization.
Robbery reduction.
Control of the issuance of invoices without backing of merchandise in stock.
Satellite link with factory located in Naschel, province of San Luis – Argentina.
Administrative reengineering of the whole company, supported in an ERP of own design.
- Postal Services Administration Project Manager of OCASA (Private Courier) 1991 – 1994
Linking the postal traffic of 70 branches distributed throughout the national territory, through the supervision, development and implementation of a relational database system, in a SCO Unix System-V O.S. environment.
- System Consultant Associated on a World Bank project 1989 – 1990
External consultant in charge of design and programming of the projects of costs evaluation of development of Argentine Railroads (FF.AA.) and Bolivian Railroads (E.N.F.E.).
- System Consultant Associated for HIDRONOR (National Hydroelectric Company) 1989 – 1989
IT management of the Cost Management and Progress Control project for the Collóm-Curá and Piedra del Águila dams.
- O.S.Fa.Mi. (Social Assistance of Military Industries – Social Welfare) 1988 – 1991
Development and Programming Manager
Administrative reengineering (with personal control and payment of salaries and wages); system of medical audit of the welfare and reorganization of the programming functions library. Novell environment.
- Professor in charge of Relational Databases (Palermo University – Buenos Aires) 1988 – 1990
- Project Leader in the Human Resources Management at Buenos Aires City Hall 1984 – 1988
- Analyst Programmer in Center of Computer Training 1982 – 1984

SEMINARS

- Vision to reality - Executive series of conferences of the Cambridge Technology Group w / M.I.T. Prof. John Donovan
- Audit of Quality and Integrity in information systems based on Norms ISO 9000 - w / Mr. Jay F. Kuong
- Costs
- Systems design of Distributed Prosecution
- System analysis: Critical Points Definition
- System analysis: Planning for Function Points

GRADUATES IN ADMINISTRATION AND INFORMATION TECHNOLOGY

- Forensic Computing

- Total Quality Management
- Organization and Methods Skills
- Managerial skills
- Structured Systems Analysis and Design by Gane & Sarson
- SCO-Unix Administration
- Web pages programming with access to databases
- Structured programming

CERTIFICATIONS

- Intel Quarterly Training Program Member
- Intel Corporation ISP Member
- Networks Design and structured wiring – Ortronics / Wiremold